

SETH G. WEISSMAN

EDUCATION

- Juris Doctor Degree, Duke Law School (1979)
- Master's Degree in City and Regional Planning, University of North Carolina at Chapel Hill (1978)
- Undergraduate Degree in Urban Studies, University of Pennsylvania (*summa cum laude* 1975); Phi Beta Kappa

WORK

- Seth is the founding and senior partner of the law firm of Weissman, Nowack, Curry & Wilco, P.C. a full service real estate, land use and litigation law firm located in Atlanta, Georgia.
- Seth heads up the firm's real estate development team and is actively involved in drafting the legal documents for condominium, mixed-use, new urbanism and master planned communities. Seth represents developers, builders, lenders and real estate brokers with respect to all aspects of real estate law. Over his thirty (30) year legal career, Seth has also handled numerous zoning cases and represented community associations.
- Seth was admitted to practice law in Georgia in 1979.

PROFESSIONAL ACTIVITIES

- Executive Committee, Urban Land Institute Atlanta District Council, Fall 2008 - present
- Executive Committee, Real Property Law Section, State Bar of Georgia, 1990–1999; Chair, 1997–1998
- Member, American College of Real Estate Lawyers
- President, Georgia Chapter, Community Associations Institute, 1984–1985
- Member, Fulton County Zoning Resolution Advisory Review Committee, 1992–1993
- General Counsel to Georgia Association of REALTORS®
- Approved Instructor for Georgia Real Estate Commission
- Editor, *Georgia Real Estate Law Letter*, 1989–present
- Columnist for *Atlanta Business Chronicle*, writing column on trends in real estate law, 1994–1997
- Member, Decatur Board of Zoning Adjustment, 1989-1992

LEGISLATIVE EXPERIENCE

- Redrafted Georgia Brokerage Relationships in Real Estate Transactions Act (“BRRETA”), 1999
- Chair, Legislative Committee, State Bar of Georgia Real Property Law Section, 1992
- Drafted revisions to the Georgia Condominium Act – 1990-1994; 2004-2008
- Drafted portions of Georgia Property Owners’ Association Act – 1992-1993

BOOKS

- 08/08 *The Red Book on Real Estate Contracts in Georgia*, by Seth Weissman and Ned Blumenthal, Georgia Association of REALTORS® (a 900 page treatise on real estate contracts in Georgia)
- 05/06 *Secrets of Winning the Real Estate Negotiation Game*, by Seth G. Weissman and Ned Blumenthal, Georgia Association of REALTORS®
- 10/00 *The Reference Manual on Community Associations*, by Seth G. Weissman and Jamie Platt Lyons, The Georgia Institute of Real Estate
- 10/78 *Guiding Growth in the South*, by David R. Godschalk, Bruce J.M. Knopf, and Seth G. Weissman, published by the Southern Growth Policies Board, Research Triangle Park, North Carolina

LAW REVIEW ARTICLES

- 06/85 “Recommended Changes in the Law Affecting Condominium and Homeowners Associations in Georgia,” by Seth G. Weissman and Clara L. Fryer, *Georgia State University Law Review*
- 08/94 “Representing Condominium Unit Purchasers,” by Seth G. Weissman and Clara L. Fryer, *Georgia State Bar Journal*

ZONING AND LAND USE ARTICLES

- 09/95 “Is It Time to Reform the Zoning Process?” by Seth G. Weissman, *Atlanta Business Chronicle*
- 06/88 “Zoning—Storm Clouds on the Horizon?” by Seth G. Weissman and Tonia C. Sellers, *Builderscoop [publication of the Home Builders Association of Metropolitan Atlanta]*
- 04/88 “How to Fix the Zoning Law Mess,” by Seth G. Weissman, *Georgia Trend*
- 04/88 “Zoning: A Trend Toward Greater Power for Local Governments,” by Seth G. Weissman and Tonia C. Sellers, *Urban Georgia, Official Voice of Georgia’s Cities & Towns*
- 11/83 “Zoning—A More Successful Approach for Developers,” by Seth G. Weissman, *Habitat, the Magazine of the Apartment Owners and Managers Association*

DEVELOPMENT ARTICLES

10/00 "Lawyering the New Urbanism," by Seth G. Weissman, *Urban Land*

06/08 "Old Law Creates New Problems," by Seth G. Weissman, *MultiFamily Trends*

BROKERAGE ARTICLES IN GEORGIA REALTOR® MAGAZINE

08/96 "Lead-Based Paint," by Seth G. Weissman

07/97 "RESPA and REALTORS®," by Seth G. Weissman

12/97 "How Litigation Works," by Seth G. Weissman

04/98 "Floodplains and Flood Harzards," by Seth G. Weissman

04/00 "The Fair Housing Act – Questions You Have Always Wondered About," by Seth G. Weissman

04/01 "10 Hard Fair Housing Questions about the Fair Housing Act," by Seth G. Weissman

06/01 "Mediation: An Additional Tool to Resolve Disputes Between REALTORS®," by Seth G. Weissman

01/05 "Georgia's New Right to Repair Law," by Seth G. Weissman

05/05 "Trends in Housing Discrimination Lawsuits," by Seth G. Weissman

09/05 "Don't Get Caught in the Mortgage Fraud Trap!," by Seth G. Weissman

05/06 "Steering Away From Fair Housing Problems," by Seth G. Weissman

04/07 "Fair Housing Rx—What to do When a Fair Housing Complaint is Filed Against You," by Seth G. Weissman

06/08 "Interpreting Real Estate Contracts," by Seth G. Weissman

08/08 "Sleepy Law Becomes Waking Giant – What REALTORS® Need to Know about the Interstate Land Sales Full Disclosure Act ("ILSA")," by Seth G. Weissman

10/08 "Fair Housing Case Update: Playing Fair in Real Estate," by Seth G. Weissman

12/08 "2008 Judicial Update for REALTORS®," by Seth G. Weissman

06/09 "What REALTORS® Need to Know about Property Taxation," by Seth G. Weissman

PERSONAL

- Seth was born and raised in Philadelphia, Pennsylvania. His father is a retired architect who taught architecture at the University of Pennsylvania in the 1950s and 1960s. Seth is married to Tonia Sellers who is also an attorney. They have three children and live in Sandy Springs, Georgia. Seth enjoys gardening and kayaking. He also collects 19th century Alabama pottery and recently helped establish a permanent collection of Alabama pottery at the Birmingham Museum of Art in honor of his wife's grandmother.