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## Education

MASSACHUSETTS INSTITUTE OF TECHNOLOGY (MIT),

**Ph.D.**, 2014, Institute for Work and Employment Research (IWER), Sloan School of Management

Dissertation: Apostles and Brigadistas: Industrial Transformation with Social Gains in two Central American Agro-Industries.

Committee: Richard Locke and Ben Schneider (co-chairs), Michael Piore, Matthew Amengual

MASSACHUSETTS INSTITUTE OF TECHNOLOGY (MIT),

**Master of City Planning**, 2007, with a focus in International Development and Regional Planning

Thesis: A Light in the Dark: Labor Reform in Guatemala during the FRG Administration, 2000 – 2004

Committee: Judith Tandler (chair), Andrew Schrank

YALE UNIVERSITY,

**BA in Economics**, 2004

## Fellowships

GEORGIA INSTITUTE OF TECHNOLOGY (Georgia Tech),

**Post-doctoral Fellow**, 2014-Present, Sam Nunn School of International Affairs

Course taught: INTA 2050. Introduction to Global Development

## Publications

### *Peer reviewed*

“Self-Discovery in The Dark: the demand side of industrial policy in Latin America.” *Review of International Political Economy*, 23(1), 2016. (with Seth Pipkin)

“A Vocation for Industrial Transformation: Ideology, Organizational Isomorphism and Upgrading in the Guatemalan Sugar Industry.” *Studies in Comparative International Development*, 49 (3), September 2014.

“La Discriminación y su relación con la diferencia de ingresos en el mercado laboral guatemalteco.” *Perfiles Latinoamericanos*, Número 27. México: FLACSO; 2006.

### ***Revise and Resubmit Requests***

“A High-Road Industrial Transformation in Nicaragua's Agricultural Frontier: Developmental Professionals and the Diffusion of Cheese Processing Cooperatives.” (Under Review)

### ***Journal Manuscripts in Progress***

“Self-Dependent Merchants and Marxists Consultants: The Selection and Enactment of Organizational Models in Nicaragua’s Cheese Industry.”

“Spurred to Upgrade: A Review of Triggers of Change in the Global Value Chain Literature.” (with Seth Pipkin)

### ***Book Manuscript in Progress***

*Tropical Transformations: Industrial Modernization in Central America.*

### ***Working Papers***

“Ideologically-motivated innovation in the Puerto Rican Public School System: The case of the Nueva Escuela Juan Ponce de Leon and its sister schools.”

### ***Other Publications***

United Nations Development Program. *Informe Nacional de Desarrollo Humano 2007/2008: Guatemala: una economía ¿al servicio del desarrollo?* Guatemala; 2008.

“Reseña de libro: John Maynard Keynes, 1883-1946: Economist, philosopher, statesman.” *ECO Revista Académica*, Número 4. Guatemala: Universidad Rafael Landívar, 2009.

### **Refereed Presentations**

“Spurred to Upgrade: A Review of Triggers of Change in the Global Value Chain Literature.” (with Seth Pipkin), SASE, London, 2015.

“A Fork in the Upgrading Road: The Contrasting Ideologies and Business Models of the Nicaraguan Cheese Industry's Industrial Transformation.” SASE, London, 2015.

“Spilling Over or Pumping Out: Ideologies, Business Models, and the Divergent Firm-Stakeholder Outcomes of the Industrial Transformation in Nicaragua’s Cheese Industry.” ISA, Kansas City, 2015.

“Self-Discovery in The Dark: The Demand Side of Industrial Policy in Latin America” (with Seth Pipkin), SASE, Chicago, 2014.

### **Teaching and Research Assistantships**

**Teaching Assistant experience at the Sloan School of Management, MIT**

Capstone Seminar in Sustainability (MBA program), Spring 2014.

Applied Macro and International Economics (Sloan Fellows program), Fall 2013.

Leading in a Global Context (Executive MBA program), Fall 2011, 2012, 2013.

Managerial Psychology (Undergraduate program), Spring 2012.

Entrepreneurship and Sustainable Development: The case of Puerto Rico (MBA program), Spring 2011.

Choice Points: Readings on the exercise of power and responsibility (Sloan Fellows program), Fall 2010.

**Research Assistant**, SPURS Fellows Program, 2005-2007. Department of Urban Studies and Planning, MIT.

**Teaching Assistant**, Labor Economics, Fall 2007. Facultad de Ciencias Económicas y Empresariales de la Universidad Rafael Landívar.

**Other  
Professional  
Experience**

UNITED NATIONS DEVELOPMENT PROGRAM (UNDP), Guatemala City, Guatemala, 2008 - 2009

**Economic Consultant for the National Human Development Report.**

INSTITUTO DE INVESTIGACIONES ECONOMICAS Y SOCIALES (IDIES), UNIVERSIDAD RAFAEL LANDIVAR, Guatemala City, Guatemala 2007-2008.

**Economic Research Team Member**

SECRETARIA DE PLANIFICACION Y PROGRAMACION DE LA PRESIDENCIA (SEGEPLAN), Guatemala City, Guatemala 2004 – 2005.

**Consultant for Socio-Economic Studies.**

**Op-Eds**

NOMADA.GT, 2015-Present

**Columnist.** Bi-monthly columns on politics and economics.

**Fellowships  
and Grants**

CIS Summer Study Grant, 2010. Research Grant to study the transformation of the Guatemalan sugar industry (\$3,000).

Program on Human Rights and Justice, 2006. Research Grant to study the organizational changes in Guatemala's Ministry of Labor (\$2,000).

Rodwin Travel Fund, 2006. Research Grant to study the Guatemalan public transportation system (\$1,000).

**Other Skills**

*Languages:* Native Spanish Speaker.

**Academic  
Memberships**

Academy of Management

American Political Science Association

Guatemala Scholars Network

Industry Studies Association

Latin American Studies Association

The Society for the Advancement of Socio-Economics